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Real estate is cyclical. The market follows rhythms year over year but also month to month. In North America, late spring and early summer are traditionally times of high real estate closings. Agents' bank accounts are flush and their credit card bills get paid off. But what about those times between closings?

It can take 30, 60, 90 days or more for a real estate transaction to close. When there are fewer deals in the pipeline, agents can experience lean cash flow. What if there was a way to bridge the gap between closings… to even out the peaks and valleys?

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